

## Security Resourcing Services

### su53 Solutions – a Consulting Business

su53 Solutions is a Consulting business focused on specialist Governance and Security services related to organisations using SAP®. From time to time we are asked, as industry experts, whether we could provide staff on a contract basis (i.e. charged by the day, with the Client retaining risk and having responsibility for management of the individual).

Whilst we are not promoting this as a service, we are able to provide a value added service working with reputable and established resourcing providers, where we help qualify the suitability of the individual for the specific task and can oversee the task and provide integrated support and back-up.

### Benefits of using su53 Solutions to source contract staff

- Same price, less risk: our volume arrangements enable us to offer staff at the same rates as you would achieve directly with the contract market
- Better suited staff: as experts in SAP Security, we know or are able to verify the abilities of staff better than any general resource agency
- Back-up: if the individual needs to ask for advice or help, we have the whole company to access, with years of experience across most aspects of SAP and SAP GRC

### Why use su53 Solutions rather than contractors?

- Contractors tend only to be available full time for assignments of 3+ months
- An analysis of Client issues highlights common drawbacks, such as:
  - Low levels of commitment and loyalty, sometimes not turning up
  - Not following defined and agreed standards
  - Tend to have a mindset of just delivering the minimum specification and do not identify improvements, cost reductions, or business issues
  - Low levels of confidentiality
  - Low communications with the rest of your team
  - Results in earnings, tensions and retention pressures amongst your own staff
  - Reluctance to ask for help or highlight issues
  - Potential to work for a competitor as the next assignment
- Good, experienced and committed SAP Security contractors are hard to find; many SAP Security contractors are more enthusiastic about broader BASIS assignments than Security work and therefore tend to look to move on quickly

## Advantages with su53 Solutions Consulting Services

- Our approach directly avoids or minimises all of the above issues
- We have an extensive network of known and proven SAP Security specialists who are enthusiastic and keen to add value
- We manage part time, short term and urgent demand from our resource pool
- We manage our resources in the same way you do:
  - Commitment and loyalty is a key value
  - We pre-brief all personnel thoroughly before any assignment
  - All personnel strictly follow our best practice processes and methods, and understand and follow our values
  - We guarantee what we do
  - We seek to add value and advise you on how to improve value, reduce costs and improve security operations
  - We share knowledge
  - We define and bring best practice thinking from multiple Client experiences across the world

## Benefits of su53 Consulting Services

- The end result is:
  - Delighted end-users, Management Teams and Boards
  - Identified value add and cost reduction opportunities for you
  - Secures your longer term strategic SAP Security
  - Minimises management overhead and risk

*su53 Solutions focuses exclusively on GRC and Security in businesses using SAP and is one of the few businesses dedicated to the continued development of expertise in applying SAP Security and Virsa technology.*

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